

April 1, 2025
UT Group Co., Ltd.

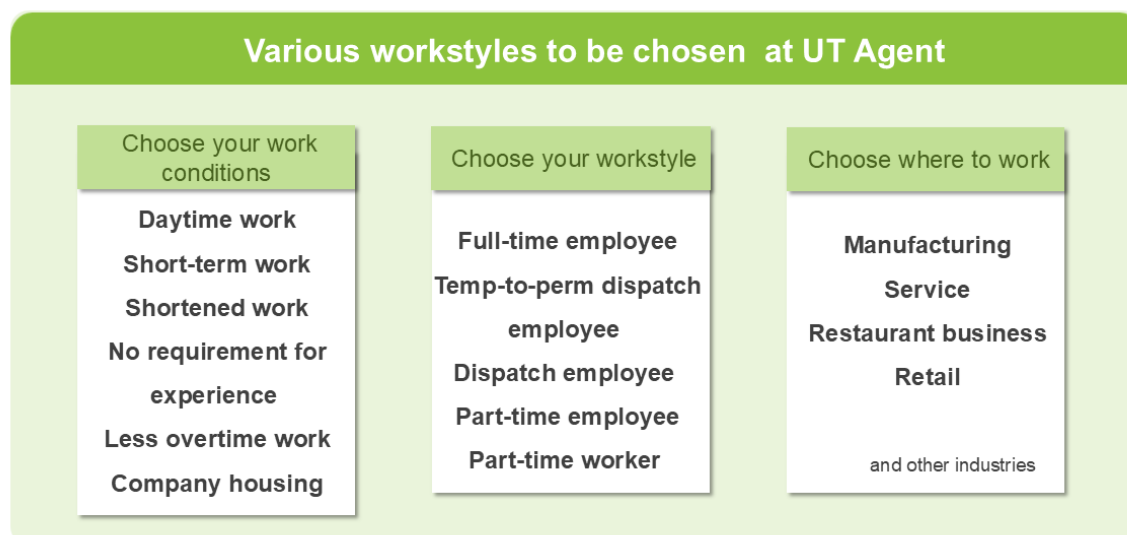
UT Agent, a Subsidiary of UT Group, Enters the Fee-Based Employment Placement Business, Focused on Each Local Area **Plans are for providing about 12,000 applicants every month with a variety of workstyles, according to their life stage**

UT Connect Co., Ltd. and UT Partners Co., Ltd., wholly-owned subsidiaries of UT Group Co., Ltd, which is engaged in the worker dispatch business in the manufacturing field, will merge and enter the fee-based employment placement business focused on each local area under the new corporate name, UT Agent Co., Ltd. (head office: Shinagawa-ku, Tokyo; President: Tsutoshi Yamada).

Together with the existing worker dispatch business using UT's comprehensive recruitment site JOBPAL, UT Agent will respond to the diverse needs of job seekers and client companies by matching job seekers with job opportunities from client companies and peer companies.

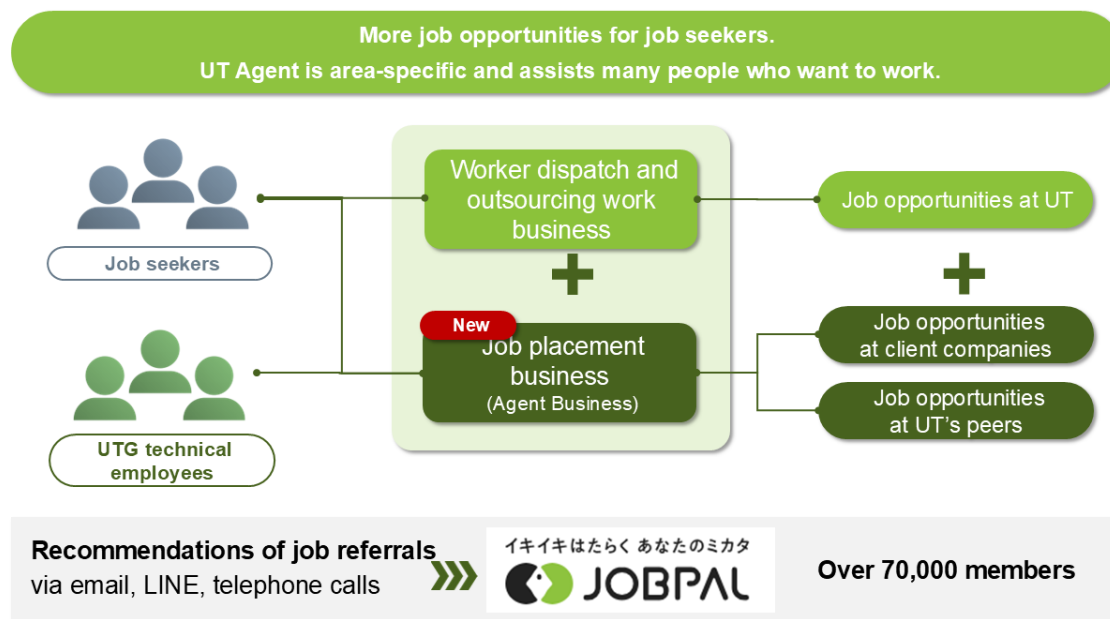
■ Background of entry to the fee-based employment placement business

UT Group receives applications from approximately 12,000 job seekers each month. However, we have been facing an issue in that job opportunities provided by UT alone are not sufficient to meet all the needs of job seekers who want to work. In addition, more than in the past, job seekers in local areas want to have a greater variety of workstyles, matching the diversity that emerges over time through the evolution of their life stages. Also, now there is increasing demand for expansion of hiring slots for inexperienced workers.



Lately we hear from some client companies that they would like to directly employ full-time or part-time employees or hire more part-time workers but, due to the recent difficulties in hiring, an increasing number of companies cannot secure sufficient human resources by their own recruitment activities alone. That is why UT Agent has supported client companies to secure human resources by use of Next UT, our unique system for transfer of UT's dispatch employees to become employees of client companies. In the increasingly difficult recruitment markets, there is more than ever a need for agent services for recruitment of a wider range of human resources.

In order to meet the needs of both job seekers and client companies, UT Agent will start the fee-based employment placement business, which adopts a new scheme.



■ Characteristics of UT Agent's employment placement business

1. Utilization of a network with client companies

Based on the client base UT Agent has formed through the worker dispatch business, UT Agent will regularly conduct interviews and provide information on the demand for human resources to client companies, and introduce to them human resources that match their needs. UT Agent will also work with companies to modify job requirements aimed at improving the matching.

2. Long-lasting support to job seekers and matching jobs for inexperienced job seekers

In addition to providing temporary support for job hunting and job-changing activities, UT Agent will also support job seekers by providing them with a choice of workstyles according to their life stages, which involve events such as childbirth, childcare, nursing care, and disease treatment. UT Agent is committed to building long-lasting relationships with job seekers. Moreover, UT Agent will increase workstyle options through its employment placement business and aim at improving the successful matching rate for inexperienced job seekers

3. Expansion of a network with peer companies

UT Agent will work with its peer companies to provide more job opportunities focused on each local area and improve matching rates.

■ Future development

UT Agent aims to realize the job matching for 1,000 job seekers in FY3/2026 under the new scheme. In order to achieve this target, we will strengthen our sales structure and focus on expanding the client base focused on each local area.

With regard to job opportunities, while focusing on the manufacturing industry, we will also operate in a wider range of industries, such as the sales and general service industries, and job types, providing attractive options for job seekers who want to work in their local areas.

[About UT Agent]

Being based on the worker dispatch business rooted in each area, UT Agent will also be engaged in agent business for a variety of industries and job types, starting from April 2025, to meet the needs of all job seekers. We aim to realize a society in which people working in the community can freely choose the work that suits them and take on challenges as many times as they like.

- Business: Dispatch business, subcontracting business, and employment placement business
- Offices: 54 across Japan (dispatch office registrations)
- Capital: 10 million yen
- Workforce: 16,690 technical employees (December 31, 2024)
- Corporate site: <https://www.ut-g.co.jp/ut-agent/>

[About UT Group]

Since its founding in 1995, UT Group has consistently grown by focusing on the growth of its employees and the provision of reassurance in their lives.

UT Group dispatches workers to the manufacturing industry as its main business and provides services in a variety of fields, beyond the boundaries of regional areas, industries, job types, and working hours. In keeping with the Mission, "Create vigorous workplaces empowering workers," UT Group is committed to creating "a future workstyle platform," which will become a new component of social infrastructure, with the aim of realizing a sustainable society in which both workers and companies can grow.

Company Outline

Company name: UT Group Co., Ltd. (listed on the Prime Market of the Tokyo Stock Exchange)

Website: <https://www.ut-g.co.jp/>

Location: Denpa Bldg. 6F, 1-11-15 Higashi-Gotanda, Shinagawa-ku, Tokyo 141-0022

Representatives: Yoichi Wakayama, Chairman and Representative Director

Manabu Sotomura, President and Representative Director

Founded: April 2, 2007

Capital: 1,390 million yen (December 31, 2024)

Business: Personnel dispatch, outsourcing and placement businesses in manufacturing, design and development, and other sectors

Number of employees: 61,672 on a consolidated basis (December 31, 2024)

[For inquiries]

UT Group Co., Ltd.

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